#### **BALANCE SHEET** Quarter 3/2010

ASSETS A. SHORT-TERM ASSETS (100=110+120+130+140+150) I. Cash and cash equivalents 1. Cash	Code	Note	Ending Balance	<b>N</b> 1 1 N 1
I. Cash and cash equivalents	100		Enung Dalance	Beginning Balance
	100		198,057,644,941	161,620,704,921
1 Cash	110		87,396,744,961	88,588,231,444
1. Casii	111		72,396,744,961	67,588,231,444
2. Cash equivalents	112		15,000,000,000	21,000,000,000
II. Short-term financial investments	120		24,282,000,000	25,861,000,000
1. Short-term investments	121		24,282,000,000	25,861,000,000
2. Provision for devaluation of short-term security investments	129		, , , , , , , , , , , , , , , , , , , ,	.,,
III. Receivables	130		80,689,552,717	40,746,861,608
1. Trade accounts receivables	131	+-	17,869,909,933	13,671,493,097
2. Advances to suppliers	132	+-	3,246,525,918	680,598,770
3. Short-term internal receivables	132	+-	5,210,520,710	000,000,000,000
4. Receivable in accordance with contracts in progress	133	+-	+-	
5. Other receivables	131	+-	59,573,116,866	26,394,769,741
6. Provision for short-term bad receivables	139		57,575,110,000	20,574,707,741
IV. Inventories	139			
1. Inventories	140	+-		
2. Provision for devaluation of inventories	141			
			5 (00 245 2(2	( 124 (11 0/0
V. Other short-term assets	150		5,689,347,263	6,424,611,869
1. Short-term prepaid expenses	151		575,991,197	275,399,885
2. VAT deductible	152			143,250,806
3. Tax and accounts receivable from State budget	154		-	-
4. Other short-term assets	158		5,113,356,066	6,005,961,178
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		172,586,523,389	164,738,840,421
I. Long-term receivables	210			-
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		105,136,816,497	103,982,882,433
1. Tangible fixed assets	221		92,508,810,580	93,055,999,630
- Historical cost	222		111,354,099,390	111,233,763,187
- Accumulated depreciation	223		(18,845,288,810)	(18,177,763,557)
2. Finance leases fixed assets	224		-	-
- Historical cost	225	T		
- Accumulated depreciation	226	T		
3. Intangible fixed assets	227		9,756,150,662	9,816,093,215
- Historical cost	228		9,935,024,453	9,882,524,453
- Accumulated depreciation	229		(178,873,791)	(66,431,238)
4. Construction in progress expenses	230		2,871,855,255	1,110,789,588
III. Property investment	240		-	
- Historical cost	241		-	
- Accumulated depreciation (*)	242		-	
IV. Long-term financial investments	250	+-	66,099,699,883	59,532,280,279
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252		64,494,137,883	57,826,157,279
3. Other long-term investments	252		1,605,562,000	1,706,123,000
4. Provision for devaluation of long-term finance investment	250			
V. Other long-term assets	259		1,350,007,009	1,223,677,709
	260		718,921,369	681,211,847
Long-term prepaid expenses     Deforred income tex assets			/10,721,509	001,211,04/
2. Deferred income tax assets	262	+-	-	542 465 962
3. Others VI. Goodwill	268		631,085,640	542,465,862
	269			

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		181,357,453,666	152,924,978,319
I. Short-term liabilities	310	Γ	181,159,746,986	152,777,175,521
1. Short-term borrowing and debts	311		-	-
2. Trade accounts payable	312	Γ	37,933,159,156	36,921,898,062
3. Advances from customers	313		13,868,027,961	12,346,179,208
4. Taxes and liabilities to State budget	314		5,306,904,481	4,786,465,636
5. Payable to employees	315		7,608,810,095	5,777,609,115
6. Payable expenses	316		1,800,000	31,742,000
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		115,574,738,239	92,261,841,420
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		866,307,054	651,440,080
II. Long-term liabilities	330		197,706,680	147,802,798
1. Long-term accounts payables-Trade	331	Γ		
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333	Γ	-	-
4. Long-term borrowing and debts	334		-	-
5. Deferred income tax	335		-	-
6. Provision for unemployment allowance	336		197,706,680	147,802,798
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400= 410+430)	400		179,232,629,582	162,808,591,426
I. Capital sources and funds	410		179,232,629,582	162,808,591,426
1. Paid-in capital	411		82,899,818,054	82,899,818,054
2. Capital surplus	412		33,636,112,600	33,636,112,600
3. Other capital of owner	413	Γ	-	
4. Treasury stock	414		-	-
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		-	888,575,222
7. Investment and development fund	417		-	-
8. Financial reserve fund	418		5,198,067,208	3,281,512,944
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		57,498,631,720	42,102,572,606
11. Capital for construction work	421	L		
II. Budget sources	430	L	-	-
2. Budgets	432			
3. Budget for fixed asset	433	L		
C. MINARITY INTEREST	439		10,054,085,082	10,625,975,597
TOTAL RESOURCES	440		370,644,168,330	326,359,545,342

## OFF BALANCE SHEET ITEMS

Items		Note	Ending Balance	<b>Beginning Balance</b>	
1. Operating lease assets		24	0	0	
2. Goods held under trust or for processing			0	0	
3. Goods received on consignment for sale			0	0	
4. Bad debts written off			0	0	
5. Foreign currencies:					
+ USD			1,401,355.24	1,928,373.12	
+ EUR					

#### Sea & Air Freight International

#### **INCOME STATEMENT**

Quarter 3/ 2010

			Quarter 5/ 2010				
						Unit: VND	
Items	Code	Note	Quart	er 3	Accumulation		
		Note	Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		53,222,800,706	32,652,750,464	136,833,502,562	82,976,231,591	
2. Deductions	02						
3. Net sales and services	10		53,222,800,706	32,652,750,464	136,833,502,562	82,976,231,591	
4. Cost of goods sold	11		38,370,897,499	19,673,013,284	98,138,224,872	51,782,302,667	
5. Gross profit	20		14,851,903,207	12,979,737,180	38,695,277,690	31,193,928,924	
6. Financial income	21		3,798,029,979	689,988,646	8,531,849,995	2,389,665,278	
7. Financial expenses	22		1,108,474,451	37,322,221	2,702,061,502	392,207,914	
Include: Interest expense	23						
8. Selling expenses	24		-	-	-	-	
9. General & administrative expenses	25		12,281,814,293	9,600,074,315	31,332,451,323	22,045,069,207	
10. Net operating profit	30		5,259,644,442	4,032,329,290	13,192,614,860	11,146,317,081	
11. Other income	31		756,097,054	802,293,485	1,778,058,689	907,055,390	
12. Other expenses	32		478,853	713,000,000	5,620,417	713,000,000	
13. Other profit	40		755,618,201	89,293,485	1,772,438,272	194,055,390	
14. Profit or loss in joint venture	45		4,862,109,530	7,288,076,395	13,515,310,311	14,827,887,321	
15. Profit before tax (50=30 + 40)	50		10,877,372,173	11,409,699,170	28,480,363,443	26,168,259,792	
16. Current corporate income tax expenses	51		1,503,815,660	924,542,549	3,758,671,243	2,674,608,795	
17. Deferred corporate income tax expenses	52						
18. Profit after tax (60=50 - 51 - 52)	60		9,373,556,513	10,485,156,621	24,721,692,200	23,493,650,997	
18.1 Profit after tax of minorities	61		487,346,654	844,513,926	1,347,534,055	1,232,001,394	
18.2 Profit after tax of the parent company's shareholders	62		8,886,209,859	9,640,642,695	23,374,158,145	22,261,649,603	
19. EPS (VND/share)	70		1,072	3,489	2,820	8,056	

# CASH FLOW STATEMENT

### Quarter 3/ 2010 (Direct method)

	,			Unit: VND	
Itoma	Code	Note	Accumulation		
Items			Current year	Previous year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Cash received from sale or services and other revenue	01		517,421,066,485	337,911,763,767	
2. Cash paid for supplier	02		(462,570,664,744)	(236,693,275,903)	
3. Cash paid for employee	03		(33,885,495,442)	(28,818,813,321)	
4. Cash paid for interest	04		-	(342,676,216)	
5. Cash paid for corporate income tax	05		(4,444,761,523)	(2,016,921,124)	
6. Other receivables	06		767,536,066,517	295,138,899,895	
7. Other payables	07		(7,876,522,323,168)	(395,660,978,370)	
Net cash provided by (used in) operating activities	20		(3,596,111,875)	5,517,998,728	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other long-term assets	21		(4,523,406,956)	(2,758,964,995)	
2. Cash received from liquidation or disposal of capital assets and other long-term ass	22		231,818,182		
3. Cash paid for lending or purchase debt tools of other companies	23		-	-	
4. Withdrawal of lending or resale debt tools of other companies	24		100,561,000	-	
5. Cash paid for joining capital in other companies	25			(3,628,344,000)	
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		10,784,919,166	16,087,640,090	
Net cash used in investing activities	30		6,593,891,392	(4,778,544,905)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31			6,953,775,781	
2. Cash paid to owners equity, repurchase issued stock	32				
3. Cash received from long-term and short-term borrowings	33				
4. Cash paid to principal debt	34				
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36		(4,189,266,000)	-	
Net cash (used in) provided by financing activities	40		(4,189,266,000)	6,953,775,781	
Net cash during the period (20+30+40)	50		(1,191,486,483)	7,693,229,604	
Cash and cash equivalents at beginning of year	60		88,588,231,444	109,528,885,241	
Influence of foreign exchange fluctuation	61				
Cash and cash equivalents at end of year (50+60+61)	70		87,396,744,961	117,222,114,845	